



September 30, 2009

American Academy of Pediatrics®  
DEDICATED TO THE HEALTH OF ALL CHILDREN™

## Helping Kids While Saving Pediatricians Money

The Oklahoma Chapter is pleased to offer pediatricians an opportunity to save money on vaccines and supplies while also helping the Chapter improve the health and safety of children. The Oklahoma Chapter has signed an agreement with Amerinet, a national group purchasing organization (GPO). We are now able to offer our valued members access to vaccines and supplies at significantly lower prices through this agreement. Here are some of the great member benefits of the program:

- ◆ It is FREE for the Chapter and for you. You don't pay a fee to sign up.
- ◆ There is no loyalty requirement once you sign up. You can buy everything or nothing through the contract. You can also belong to other GPO's if you like.
- ◆ It can save you money on vaccines, supplies, cell phones, car rental and anything else that you use in your office including paint, carpet, light bulbs, etc.
- ◆ A percent of the gross sales will go directly to your Chapter to support programs designed to help kids in Oklahoma.
- ◆ **Physician Practice Management Tool for Vaccines:** Included is a vaccine value calculator tool which will enable you to determine the profit that you can earn using various combinations of products. You won't have to try to wade through all of the numbers the reps present. **Simply input your payment rates for the vaccines and the program will calculate your profit.** The results may be quite surprising. The numbers you input are kept confidential and are not shared with Amerinet or manufacturers.
- ◆ GSK, Merck and Sanofi have signed agreements with Amerinet which means that purchases from these manufacturers through the contract will directly benefit you and the Chapter.

It is easy to sign up by phone by contacting Amber Suka, Account Manager, 877.711.5700 ext. 7306. We have designed this program to be a valued service to Chapter members so that you can provide optimal care to the children you serve.

Sincerely,

James W. Hendricks, M.D., FAAP  
President

Kenneth R. Setter, M.D., FAAP  
Chair, Group Purchasing

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Executive Director

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